

# Westgate @ Crane

## Case Study

### Background

We took over six buildings in Odon, Indiana, totaling 250,000 square feet. These buildings also had new ownership.

### Commercial Real Estate services and/or tools used on this project:

- ✓ Leasing
- ✓ Property Management
- ✓ Landlord Representation

### Challenges

We had leasing issues more than property management issues. Several improvements were needed in order to get the buildings up to the new owner's standards.

We had challenges in terms of the properties being two hours away and our maintenance team needing to make that drive. We are currently looking for a local maintenance technician.

### Outcome

Even though it is a two-hour drive for our maintenance team, we've been able to overcome the distance.

On the leasing side, every renewal that has come up has renewed. We've had seven renewals so far in just one year.

